



STATISTICAL OVERVIEW

Registered Visitor Attendance	4,210
Registered Exhibitor Personnel	864
Total Registered Attendance	5,074
Exhibiting Companies	276
Net Sq. Ft. of Exhibit Space	31,900
Endorsing Industry Associations/Publications	30

Best-Practices & Technology Seminars	39
Total Seminar Attendance	1,136
Average Attendance Per Seminar	29
Exhibitor Product Presentations	48

TYPE OF BUSINESS

Manufacturing or Processing of Chemicals	1,414 (34%)
Including Pharmaceuticals, F&B, Plastic Resins, and other Materials Processing	
Engineering, Design & Construction	418 (10%)
Including Environmental	
Consulting or Service Provider	503 (12%)
Equipment Manufacturer/	819 (19%)
Other Industry Supplier	
Manufacturers Rep Firm	305 (7%)
Others Allied to the Field	751 (18%)
Research/Labs, Utilities, Press, Universities, Others	

JOB FUNCTION

73% HAVE A ROLE IN PURCHASING

Engineering, Plant Operations ...	1,238 (30%)
Research & Development	486 (12%)
Corporate Management	645 (15%)
Consultant to Industry	274 (7%)
Manufacturers Rep	229 (5%)
Sales/Marketing	904 (21%)
Other Allied to the Field	434 (10%)
Construction, Press, Universities, Others	

PRODUCTS ATTENDEES USE/SPECIFY/RECOMMEND

82% HAVE INTEREST IN ONE OR MORE OF THESE PRODUCTS/SERVICES

Contract Manufacturing Services	919	Mixing/Blending Equipment.....	1,278
Consulting & Outside Services.....	845	Piping, Tubing, Hose, etc.....	1,228
Drying, Distillation,	824	Plant Services & Equipment.....	686
Evaporation Equipment		Pollution Control Equipment.....	627
Energy-saving Equipment	585	Powder/Bulk Solids Handling Equipment ...	995
Engineered Materials	788	Pumps, Compressors.....	1,309
Filtration/Separation Equipment	1,322	Size Reduction &	533
Hazardous Material Handling	738	Agglomeration Equipment	
Heat Transfer/Energy	878	Tanks, Vessels & Reactors.....	1,319
Conservation Equipment		Valves.....	1,338
Instruments/Controls.....	1,373	Water & Wastewater Equipment.....	876
Materials Handling Equipment.....	993	Weighing & Measuring Equipment.....	893