### STATISTICAL OVERVIEW

<table>
<thead>
<tr>
<th>Category</th>
<th>Count</th>
</tr>
</thead>
<tbody>
<tr>
<td>Registered Visitor Attendance</td>
<td>4,210</td>
</tr>
<tr>
<td>Registered Exhibitor Personnel</td>
<td>864</td>
</tr>
<tr>
<td>Total Registered Attendance</td>
<td>5,074</td>
</tr>
<tr>
<td>Exhibiting Companies</td>
<td>276</td>
</tr>
<tr>
<td>Net Sq. Ft. of Exhibit Space</td>
<td>31,900</td>
</tr>
<tr>
<td>Endorsing Industry Associations/Publications</td>
<td>30</td>
</tr>
<tr>
<td>Best-Practices &amp; Technology Seminars</td>
<td>39</td>
</tr>
<tr>
<td>Total Seminar Attendance</td>
<td>1,136</td>
</tr>
<tr>
<td>Average Attendance Per Seminar</td>
<td>29</td>
</tr>
<tr>
<td>Exhibitor Product Presentations</td>
<td>48</td>
</tr>
</tbody>
</table>

### TYPE OF BUSINESS

- Manufacturing or Processing of Chemicals ....... 1,414 (34%)
  - Including Pharmaceuticals, F&B, Plastic Resins, and other Materials Processing
- Engineering, Design & Construction ............. 418 (10%)
  - Including Environmental
- Consulting or Service Provider .................. 503 (12%)
- Equipment Manufacturer/ Other Industry Supplier | 819 (19%)
- Manufacturers Rep Firm .......................... 305 (7%)
- Others Allied to the Field ....................... 751 (18%)
  - Research/Labs, Utilities, Press, Universities, Others

### JOB FUNCTION

- Engineering, Plant Operations .................. 1,238 (30%)
- Research & Development ........................ 486 (12%)
- Corporate Management ........................... 645 (15%)
- Consultant to Industry .......................... 274 (7%)
- Manufacturers Rep ............................... 229 (5%)
- Sales/Marketing .................................. 904 (21%)
- Other Allied to the Field ....................... 434 (10%)
  - Construction, Press, Universities, Others

### PRODUCTS ATTENDEES USE/SPECIFY/RECOMMEND

- Contract Manufacturing Services .......... 919
- Consulting & Outside Services ............. 845
- Drying, Distillation .......................... 824
- Evaporation Equipment ....................... 585
- Energy-saving Equipment ..................... 585
- Engineered Materials ......................... 788
- Filtration/Separation Equipment ............ 1,322
- Hazardous Material Handling ................. 738
- Heat Transfer/Energy ......................... 878
- Instruments/Controls ......................... 1,373
- Materials Handling Equipment ............... 993
- Mixing/Blending Equipment ................... 1,278
- Piping, Tubing, Hose, etc. ................... 1,228
- Plant Services & Equipment .................. 686
- Pollution Control Equipment ................. 627
- Powder/Bulk Solids Handling Equipment ..... 995
- Pumps, Compressors ............................ 1,309
- Size Reduction & Agglomeration Equipment | 533
- Tanks, Vessels & Reactors .................... 1,319
- Valves ........................................... 1,338
- Water & Wastewater Equipment ............... 876
- Weighing & Measuring Equipment ............. 893